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LAW FIRM

"The law, the Constitution and the Government, are empty words if they are not reduced to facts by the judges who, at the latest instance, are the ones who make them real."

Bases, Juan Bautista Alberdi



Our firm, Espósito & Traverso Abogados, has been settled in the City of Buenos Aires, Republic of Argentina, for more than forty years now.

During those years, it has gained significant dynamics in the exercise of productive legal work due to its responsiveness, quality and efficiency.

In order to give our clients a comprehensive service, our team is comprised by attorneys specialized in different areas of the law, rendering advice and legal counsel both in public and private law matters.

Moreover, we have associates in criminal and social security law, and correspondents in other several jurisdictions throughout the country.



## OUR TEAM



#### Amadeo Eduardo Traverso.

Born in the City of Buenos Aires, in February 1951. Attorney-at-law graduated from the School of Law and Social Sciences of the University of Buenos Aires, in 1974. Specialized in insurance and reinsurance, with extensive professional expertise obtained in the performance of several duties directly related to these areas of the law. Acted as Executive Director of a domestic insurance company, experiencing in the course of such duties the several aspects of the processes of insurance business formation. He later became an independent professional, advising important insurance and reinsurance company of the market. For ten years, he was President of the Chamber of Insurers of Occupational Accident Insurance Companies and as Legal Advisor at the Argentine Association of Insurance Companies. At present, he is President of the Association of

Argentine Insurers (ADEAA).

Member of the Ibero-American Association of
Insurance Rights (AIDA), of the Insurance Attorneys`
Association, of the Institute of Maritime Studies as
well as of the NATIONAL ACADEMY OF SOCIAL
SCIENCES OF BUENOS AIRES, during 1992/1994,
at the Labor Law field of expertise.

Lecturer at several post-graduate courses, in subjects such as "Transit Accidents", "Property Insurance"; "Labor Risks", "Transports", etc. Co-authors regularly several articles about insurance and legal matters, in specialized magazines.

Author of the book "La Responsabilidad Civil del Médico y su Seguro", published by "Pulbiseg S.R.L." in 2005. Managing Partner of "Espósito & Traverso Abogados" law firm, and Associate to MOAR & Asoc. Law firm in tax matters.

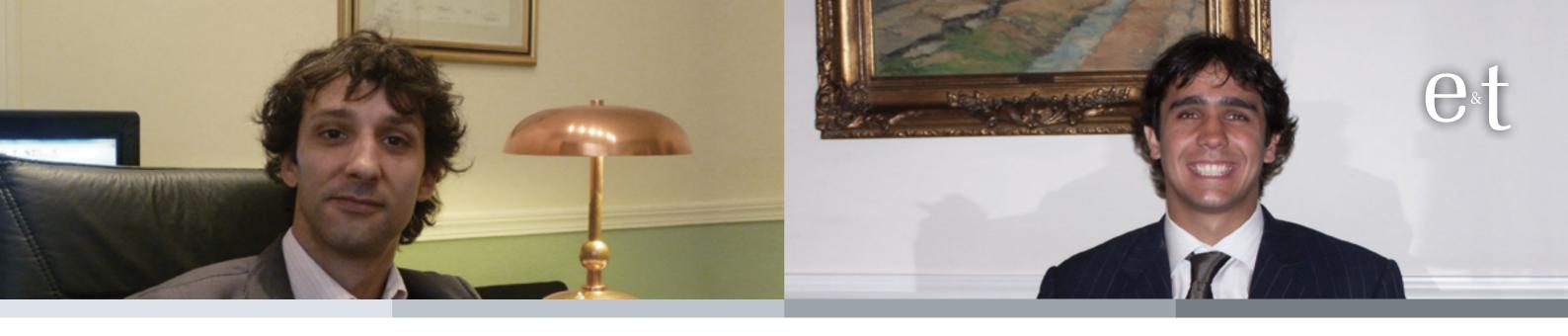
#### Armando Vito Pascual Espósito

Born in the City of Buenos Aires in November 1948. Attorney-at-law graduated from the School of Law and Social Sciences of the University of Buenos Aires, in 1974.

Acted as advisor of Financial and Bank Entities.

Specialized in the Law of Obligations and Contracts, in particular in the Law of Damages within the several types of liability (transit accidents, professional liability, labor risk, etc.).

Mediator licensed by the National Ministry of Justice. Published several articles in specialized legal or insurance-market related editorials, among which is his work "Las Eventuales gravosas consecuencias de contratar personal en relación de dependencia y no registrarlo o hacerlo defectuosamente", in 2002. Member of several institutions related to the legal profession, and Founding Partner of our Law Firm.



#### Juan Pablo Traverso.

Born in the City of Buenos Aires, in January 1981.

Attorney-at-law graduated from the School of Law of the Argentine Catholic University in 2005.

In 2004 worked at the law firm Arauz Castex

Bargalló Beade, Sanchez Clariá, García & Punte. In July 2005 he became part of Espósito & Traverso law firm in the area of labor mediation and settlements.

From September 2008 to December 2010, he was in charge of the Tax Law Department of G. Breuer law firm. In 2011 he again became part of Espósito & Traverso as Associate.

In 2007-2008, he took the "Specialization on Tax Law" at Austral University. In 2010, he

took the course on "Specialization on Customs

Management and Foreign Trade at the Institute of

Argentine Public Finance".

Member of the Argentine Association of Fiscal Studies (AAEF). Speaks English, having specially taken a course on legal matters in the Post-graduate "Course for Young Lawyers" at The London School of English (London, January to March 2005).

Practice Areas: Civil, commercial, insurance, labor and tax law, specialized in comprehensive advice of local and foreign companies as regards investments, mergers and acquisitions, international transactions, financial businesses, banking rights and capital markets.

#### Tomás Espósito

Born in the City of Buenos Aires, in March 1982.

Attorney-at-law graduated from the School of Law of the Argentine Catholic University in 2005.

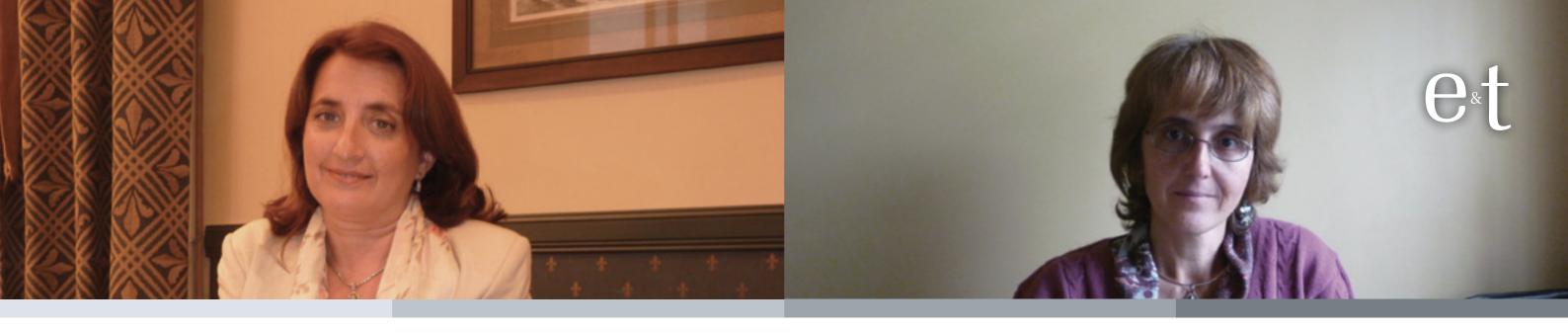
From 2003 to December 2007, he worked at Clariá & Trevisán law firm. In 2009 and 2010 he worked at the commercial department of Ludlow Pty Ltd, an Australian company with offices in Melbourne and Hong Kong. In 2011 he became part of Espósito & Traverso as Associate.

During 2006 and 2007, he was assistant professor in the subject "Bankruptcies and Securities, Checks and Promissory Notes" at the School of Law of the University of Palermo.

Advanced English skills, both written and oral. In 2008 he took the Master of Business Law (MBL) at Monash University – Melbourne, Australia, being awarded a distinction for "outstanding performance" in Advanced Banking Law.

Member of the Asian Chamber and of the Argentine
Association of Fiscal Studies (AAEF) where he took
several courses on tax law specialization. In addition,
during 2012 he participated in the Program of
Updating and Deepening on Criminal Tax Law at the
University of Buenos Aires.

Practice Areas: Civil, commercial, insurance, labor and tax law, specialized in comprehensive company advice.



#### María Susana Canosa

Born in the City of Buenos Aires, in September 1958. Attorney-at-law graduated from the School of Law and Social Sciences of the University of Buenos Aires, in 1984.

Worked at the law firm of Canosa Milberg from 1984 to 1985 in Civil and Commercial Law matters, mainly in Succession Law. Also worked at the law firm of Videla Escalada from 1985 to 1987, at the Labor Law and Insurance Departments. Associate to Espósito & Traverso since 1991.

Advanced English skills, both written and oral. In 1974 she obtained the Lower Certificate in English degree from the University of Cambridge, England, and in 1977, the Certificate of Proficiency in English degree, also from the University of Cambridge, England.

Specialized in the law of Damages, Occupational Risks, Family Law, Social Security Law and Procedural Law. Acts at the Judicial Department of San Isidro and San Martín, Province of Buenos Aires.

#### Jorgelina Segundo

Born in the City of Buenos Aires, in June 1966.

Attorney-at-law graduated from the School of Law of the National University of Lomas de Zamora, in 1988.

Mediator licensed by the National Ministry of Justice. Participated in the Post-graduate

Department, Updating Program on Private Law, of the University of Buenos Aires, School of Law

and Social Sciences, and in the "Seminar about the application of civil law to professional risks through the amendment of competition."

From 1992 she is Associate of Espósito & Traverso, at the Damages and Insurance Law areas.

Speaks English, Italian and Spanish.



## PRACTICE AREAS

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#### María Cecilia Mazzantini

Attorney-at-law graduated from the School of Law and Social Sciences of the University of Belgrano in 1985. Specializes in insurance, occupational risks and tort liability. Took the specialization course on Insurance Law of the Argentine Catholic University (By Dr. Morandi).

Worked as legal advisor at Paraná S.A. de Seguros from 1988 to 1998. In addition, she was in charge of the Legal Department of Berkley International ART S.A. from 2002 to June 2006.

Advanced English skills, both written and oral.

In 1975, she obtained the degree on "Certificate of Proficiency in English", issued by University of Cambridge, England.

#### Insurance Law

- » Advice on drafting of insurance policies and reinsurance agreements.
- » Representing clients before insurers and reinsurers regulator and consumer protection government entities.
- » Advice on coverage issues, claim handling and litigation, both in national courts and arbitration, civil responsibility, marine, public liability, medical and professional malpractice, product liability, transport, personal accident and work risks.
- » Collaboration in claim's analysis and settlement, assisting liquidators appointed by the client.
- » Advice on conflicts between Insurance act (N°17.418), insurance policies and the Consumer and User Protection Act (N°24.240 and 26.361, respectively). Representing insurers in multiple class actions by consumers' associations for alleged misspricing and use of abusive clauses.

#### REINSURANCE LAW

- » Advise on contractual matters, special clause drafting, decisions about contractual situations arising due to the force of the events (e.g. effects of the Sunset and Sunrise Clauses in relation to accidents in a Stop Loss agreement).
- » Advise on accidents; auditing about portfolio of assignor accidents in tort liability.
- » Drafting and advise on Cut Off contracts, portfolio termination, arbitration and other alternative methods.
- » Registration of Foreign Reinsurance Entities at the Superintendence of Insurance of the Nation and at the Office of the Argentine Inspector-General for Justice; yearly maintenance of such registrations; legal representation of reinsurers before government and judicial authorities, etc.

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#### TAX, CUSTOMS AND EXCHANGE LAW

- » General advice and tax planning.
- » Proceedings before collection bodies and follow-up of legal actions.
- » Contentious proceedings before the National Tax

  Court, both in tax and customs matters.
- » Court defenses before the Federal Contentious Administrative Court and Defenses before the National Supreme Court of Justice.
- » Advice about the fiscal impact of the different legal issues such as tax-free company reorganization, tax aspect of mergers and split-offs, low tax cost

- company financing, transfer of ongoing concerns, tax foreclosures, tax exemptions, tax liability of directors, assistance in Tax Inspections, transfer pricing, analysis and application of international conventions.
- » Customs Law, matters related to violations, endorsements and sureties, refunds, summary proceedings, tax refunds, and general customs advice.
- » Analysis of exchange laws: Central Bank communications. Entry and exit of currencies, Criminal Tax Law.

#### CORPORATE LAW AND REPRESENTATION

- » Company creation and foreign company branch registration (drafting of by-laws, articles of incorporation, registration with the Inspectorate of Companies and/or Public Registry of Commerce).
- » Legal representation of foreign shareholders in corporate matters and before Comptrollers.
- » Shareholders' Agreements, Enterprise Cooperation
   Agreements, Temporary Business Association,
   Consortiums and Joint Ventures.
- » Creation of financial and housing building trusts.

- » Capital increases and amendments to by-laws or articles of association.
- » Advice regarding company reorganization, bankruptcy and creditors` rights, including claim recovery.
- » General and special business agreements (representation, agency, medical assistance services, etc.).

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### Labor Law

- » Individual labor conflicts; drafting of different types of employment contracts; customized advice; employment contract termination severance. Advice on different aspects entailed in the Occupational Risk Insurance activity, resolutions, management of administrative summary proceedings, defenses due to eventual penalties.
- » Advice to Enterprise Chambers in relation to the negotiation of collective bargaining agreements and drafting thereof, aspects related to labor safety and hygiene.
- $\ensuremath{\text{\textit{»}}}$  Contentious labor matters and dispute solution at the SECLO.

Family Law and Successions

maintenance and child custody.

hereditary transfer planning.

» Court and out-of-court legal advice on divorce,

» Advice in case of conflicts among heirs and in

- » Court and out-of-court legal advice about the protection of personal data.
- » Database registration at the National Direction of Personal Data Protection.
- $\,$  » International transfer of data bases and implementation of global personal data protection programs.

#### Damages and Tort Liability

- » Civil and commercial trials, administrative procedures and dispute solution through alternative methods.
- » Local and foreign customer representation before the federal and local courts (including the Supreme Court).
- » Participation in arbitrations, as arbiters, legal counsel or expert witnesses.

#### PERSONAL DATA PROTECTION

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Our firm is headquartered in the City of Buenos Aires, at Sarmiento 930, 8th floor, apartment "B", Buenos Aires. Argentina. Postal Code: 1386. Telephones: 4326-3533 (rotary lines). Email: estudio@espositotraverso.com.ar Website: www.espositotraverso.com.ar